

**Pinebrook Bible Conference and Retreat Center**  
**Balance Sheet Prev Year Comparison**  
 As of October 31, 2013

	Oct 31, 13	Oct 31, 12	\$ Change
<b>ASSETS</b>			
<b>Current Assets</b>			
<b>Checking/Savings</b>			
1001 · Citizens Pinebrook Operating Acc	26,368.84	2,739.12	23,629.72
1002 · Citizens Payroll Account	15,254.22	1,253.75	14,000.47
<b>Total Checking/Savings</b>	<b>41,623.06</b>	<b>3,992.87</b>	<b>37,630.19</b>
<b>Other Current Assets</b>			
1010 · CASH - PETTY CASH			
1012 · CASH - BOOKSTORE	200.00	200.00	0.00
1014 · CASH - SNACK SHOP	300.00	300.00	0.00
1018 · Cash - Administration Register	600.00	600.00	0.00
<b>Total 1010 · CASH - PETTY CASH</b>	<b>1,100.00</b>	<b>1,100.00</b>	<b>0.00</b>
<b>Total Other Current Assets</b>	<b>1,100.00</b>	<b>1,100.00</b>	<b>0.00</b>
<b>Total Current Assets</b>	<b>42,723.06</b>	<b>5,092.87</b>	<b>37,630.19</b>
<b>TOTAL ASSETS</b>	<b>42,723.06</b>	<b>5,092.87</b>	<b>37,630.19</b>
<b>LIABILITIES &amp; EQUITY</b>			
<b>Liabilities</b>			
<b>Current Liabilities</b>			
<b>Accounts Payable</b>			
2000 · Accounts payable	124,143.49	35,533.04	88,610.45
<b>Total Accounts Payable</b>	<b>124,143.49</b>	<b>35,533.04</b>	<b>88,610.45</b>
<b>Other Current Liabilities</b>			
2040 · Insurance Claim Payable	26,594.89	0.00	26,594.89
2206 · Other Short Term Loans			
2210 · Citizens Commercial Loan	0.00	1,638.46	-1,638.46
<b>Total 2206 · Other Short Term Loans</b>	<b>0.00</b>	<b>1,638.46</b>	<b>-1,638.46</b>
2400 · Sales Tax Pay, Book Store	-12.49	33.26	-45.75
2410 · Sales Tax Pay, Snack Shop	27.54	-12.21	39.75
2422 · Sales Tax Pay, Coffee Shop	11.50	0.00	11.50
2722 · Deposits - Retreats 2012	0.00	11,972.55	-11,972.55
2724 · Scholarship/Tips Fund	1,106.18	2,263.78	-1,157.60
2725 · Deposits Ladies Retreat	1,416.00	0.00	1,416.00
2726 · Deposits Retreats 2013	3,262.42	6,572.75	-3,310.33
2727 · Deposits - Retreats 2014	12,258.75	0.00	12,258.75
2728 · Deposit Summer Conf. 2013	0.00	10,122.00	-10,122.00
2729 · Deposits Sum. Conf. 2014	7,534.25	0.00	7,534.25
2823 · Deposits - Senior Saints	940.00	855.00	85.00
2850 · Deposits - Camp Sites	1,578.28	200.00	1,378.28
<b>Total Other Current Liabilities</b>	<b>54,717.32</b>	<b>33,645.59</b>	<b>21,071.73</b>
<b>Total Current Liabilities</b>	<b>178,860.81</b>	<b>69,178.63</b>	<b>109,682.18</b>
<b>Long Term Liabilities</b>			
2200 · Mortgage Loan	0.00	82,028.82	-82,028.82
2203 · Executive Board Loan 10-1-10	379,735.00	279,735.00	100,000.00
2204 · Lebanon BFC Loan 10-31-10	0.00	13,333.36	-13,333.36
2211 · Board of Missions Loan 12/29/12	75,752.32	0.00	75,752.32
2215 · Board of Missions loan 55,283	32,340.23	42,228.99	-9,888.76
2305 · 2008 Gehman Loan	0.00	24,497.39	-24,497.39
<b>Total Long Term Liabilities</b>	<b>487,827.55</b>	<b>441,823.56</b>	<b>46,003.99</b>
<b>Total Liabilities</b>	<b>666,688.36</b>	<b>511,002.19</b>	<b>155,686.17</b>

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Accrual Basis

**Pinebrook Bible Conference and Retreat Center**  
**Balance Sheet Prev Year Comparison**  
As of October 31, 2013

	<u>Oct 31, 13</u>	<u>Oct 31, 12</u>	<u>\$ Change</u>
<b>Equity</b>			
3000 · Retained Earnings	20,668.36	20,668.36	0.00
3001 · Opening Bal Equity	-569,654.35	-569,654.35	0.00
3005 · Restricted Retained Earnings	29,755.99	29,755.99	0.00
3010 · Unrestrict (retained earnings)	-71,099.66	6,848.91	-77,948.57
Net Income	-33,635.64	6,471.77	-40,107.41
<b>Total Equity</b>	<u>-623,965.30</u>	<u>-505,909.32</u>	<u>-118,055.98</u>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<u><b>42,723.06</b></u>	<u><b>5,092.87</b></u>	<u><b>37,630.19</b></u>

## Pinebrook Bible Conference and Retreat Center

## Profit &amp; Loss Prev Year Comparison

January through October 2013

11/11/13

Accrual Basis

	Jan - Oct 13	Jan - Oct 12	\$ Change
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
<b>4430 · Gifts</b>			
4316 · Infrastructure	535.00	4,061.00	-3,526.00
4400 · Gifts - From Churches	23,915.50	25,926.50	-2,011.00
4415 · Gifts - Steps to the Summit	0.00	500.00	-500.00
4420 · Gifts - Designated	13,039.60	24,254.89	-11,215.29
4425 · Gifts - Personal	15,165.77	26,565.13	-11,399.36
4432 · New Mattresses Donation	705.00	26,846.25	-26,141.25
4433 · 2013 Summer Project Stove/Kettl	21,216.65	0.00	21,216.65
4434 · Room Remodeling Project 2013	59,069.00	0.00	59,069.00
<b>Total 4430 · Gifts</b>	<b>133,646.52</b>	<b>108,153.77</b>	<b>25,492.75</b>
<b>4450 · Offerings - General</b>			
44501 · Summer Offerings Week 1	676.27	816.72	-140.45
44502 · Summer Offerings Week 2	169.00	382.55	-213.55
44503 · Summer Offerings Week 3	176.25	172.15	4.10
44504 · Summer Offerings Week 4	417.25	441.70	-24.45
44505 · Summer Offerings Week 5	264.00	537.00	-273.00
44509 · Hymn Sing	290.25	739.75	-449.50
<b>Total 4450 · Offerings - General</b>	<b>1,993.02</b>	<b>3,089.87</b>	<b>-1,096.85</b>
<b>4500 · Sales - Book Store Taxed</b>	<b>700.27</b>	<b>8,959.83</b>	<b>-8,259.56</b>
<b>4510 · Sales - Book Store Non-Taxed</b>	<b>531.23</b>	<b>874.99</b>	<b>-343.76</b>
<b>4700 · Sales - Retreat Accomadations</b>			
4701 · Sales - Annual BFC Conference	8,000.00	8,475.00	-475.00
4703 · Sales - Senior Saints Retreat	9,503.00	11,503.69	-2,000.69
4706 · Sales - Ministerial Convention	5,390.00	5,549.00	-159.00
4710 · Sales - Ladies Retreat	5,006.00	10,056.00	-5,050.00
4715 · Sales -March Mens Retreat	0.00	1,090.25	-1,090.25
4716 · Hymn Sing	30.00	0.00	30.00
4700 · Sales - Retreat Accomadations - Other	552,001.83	693,234.49	-141,232.66
<b>Total 4700 · Sales - Retreat Accomadations</b>	<b>579,930.83</b>	<b>729,908.43</b>	<b>-149,977.60</b>
<b>4705 · Sales - Conference Accomadation</b>			
47501 · Sales - Conference WEEK 1	28,484.00	29,730.01	-1,246.01
47502 · Sales - Conference WEEK 2	30,323.50	34,748.75	-4,425.25
47503 · Sales - Conference WEEK 3	24,724.00	28,119.99	-3,395.99
47504 · Sales - Conference WEEK 4	21,348.25	24,363.75	-3,015.50
47505 · Sales - Conference WEEK 5	24,883.00	24,237.08	645.92
4705 · Sales - Conference Accomadation - Other	0.00	2,925.00	-2,925.00
<b>Total 4705 · Sales - Conference Accomadation</b>	<b>129,762.75</b>	<b>144,124.58</b>	<b>-14,361.83</b>
<b>4725 · Land Leases/Rentals</b>	<b>9,969.00</b>	<b>5,679.25</b>	<b>4,289.75</b>
<b>4760 · Camp Site Rentals</b>	<b>3,602.74</b>	<b>10,276.80</b>	<b>-6,674.06</b>
<b>4800 · Sales - Miscellaneous</b>			
4801 · Sales - Paintballs for Guests	312.00	5,286.50	-4,974.50
4802 · Sales - Individual Meals	8,495.54	7,533.21	962.33
4804 · Sales - Air Hockey	524.00	400.00	124.00
4805 · Sales - Billards	683.75	538.00	145.75
4806 · Sales - Vending/Ping Pong	147.00	163.50	-16.50
4807 · Sales - Bowling	0.00	63.00	-63.00
4809 · Sales - Handcrafts	0.00	183.50	-183.50
4813 · Sales - Pool	50.00	32.00	18.00
4814 · Sales - Banquets	100.00	3,111.08	-3,011.08
4822 · Sales - Pizza	41.00	72.00	-31.00
4824 · Sales - Tapes/CD's	495.00	205.00	290.00
4827 · Sales - Sundry Items	0.00	5.00	-5.00
4828 · Sales - Guest Insurance	372.00	226.50	145.50
4829 · Sales - Linen Rentals	101.00	156.00	-55.00
4831 · Food Rebates	655.14	0.00	655.14
4832 · Sales - Equipment Rental	100.00	0.00	100.00
4833 · Sales - Postage & Stamps	175.13	33.08	142.05
4835 · Sales - Wed. Boardroom Dinner	300.00	520.60	-220.60
4836 · Oil Recycling	58.80	0.00	58.80
4840 · Damage Reimbursement	25.00	0.00	25.00

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**January through October 2013**

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4841 · Postage Reimbursement L&F	37.35	0.00	37.35
4845 · Lost Key Reimbursement	20.00	10.00	10.00
4846 · Baptism Pool Use	100.00	100.00	0.00
4847 · Recycling	27.80	0.00	27.80
4800 · Sales - Miscellaneous - Other	98.75	2,657.54	-2,558.79
<b>Total 4800 · Sales - Miscellaneous</b>	<b>12,919.26</b>	<b>21,296.51</b>	<b>-8,377.25</b>
4850 · Food Services Income			
4520 · Sales - Snack Shop Taxed	15,448.93	19,064.99	-3,616.06
4521 · Coffee Break-Food Serv	125.00	0.00	125.00
4545 · Sales - Vending/Candy Non-Taxed	2,683.17	2,036.50	646.67
4546 · Mother Day Banquet	737.00	0.00	737.00
4820 · Sales Commission - Soda Machine	3,942.81	1,790.99	2,151.82
4834 · Sales - Coffee shop Taxed	3,435.75	173.25	3,262.50
4851 · Bag of Ice	169.79	0.00	169.79
4850 · Food Services Income - Other	183.46	0.00	183.46
<b>Total 4850 · Food Services Income</b>	<b>26,725.91</b>	<b>23,065.73</b>	<b>3,660.18</b>
4900 · Miscellaneous Income	1,942.17	1,483.39	458.78
4910 · Interest - Checking & Savings	2.35	10.58	-8.23
4940 · Administrative Support Donation			
07 · Templeton Erin	100.00	0.00	100.00
09 · Merrick Albion	695.00	0.00	695.00
17 · Rivera James	150.00	0.00	150.00
26 · Mahr Matthew	570.00	0.00	570.00
40404 · Schweng, Joshua	0.00	200.00	-200.00
44247 · Rebekah Pratt	0.00	10.00	-10.00
44248 · Alyce Bomgardner	0.00	825.00	-825.00
44249 · Candace Piatt	0.00	300.00	-300.00
49401 · Bomgardner, Becca	615.00	625.00	-10.00
49402 · Richelle Bomgardner	0.00	715.00	-715.00
494025 · Rebecca Piatt	0.00	285.00	-285.00
49404 · Jocelyn Englehart	0.00	660.79	-660.79
49405 · Martha Webb	0.00	975.00	-975.00
494050 · Joel Klase	0.00	200.00	-200.00
494051 · Josiah Klase	0.00	100.00	-100.00
494052 · Josh Klase	0.00	100.00	-100.00
494053 · Abby Werner	375.00	100.00	275.00
494054 · Walls Katelynn	0.00	803.00	-803.00
494056 · Weston Matthew	0.00	200.00	-200.00
49406 · Gray, Bryan	600.00	660.00	-60.00
494060 · Rich Rachel	1,025.00	0.00	1,025.00
494067 · Barninger Sarah	75.00	0.00	75.00
494068 · Hand Jessica	820.00	0.00	820.00
49407 · Armstrong, Amy	0.00	50.00	-50.00
49408 · Waldvogel, Mike	0.00	200.00	-200.00
49409 · Shearer, William	0.00	730.00	-730.00
49410 · Fritz, Liz	0.00	20.00	-20.00
49412 · Englehart Joy	655.00	0.00	655.00
49413 · Hartman, Thomas	0.00	835.00	-835.00
49414 · Gehman, Shelby	0.00	325.00	-325.00
49415 · Henry, Abigail	0.00	1,165.00	-1,165.00
49416 · Radcliff, Nate	0.00	2,180.00	-2,180.00
49418 · Amy Barron	0.00	75.00	-75.00
49419 · Livia Gehman	810.00	245.00	565.00
49420 · Gehman Wyatt	0.00	275.00	-275.00
49422 · Runkel Joseph	0.00	460.00	-460.00
49423 · Piatt Aimee	325.00	0.00	325.00
4940 · Administrative Support Donation - Other	0.00	0.00	0.00
<b>Total 4940 · Administrative Support Donation</b>	<b>6,815.00</b>	<b>13,318.79</b>	<b>-6,503.79</b>
<b>Total Income</b>	<b>908,541.05</b>	<b>1,070,242.52</b>	<b>-161,701.47</b>
<b>Expense</b>			
5000 · Gift Store Purchases	0.00	2,046.41	-2,046.41

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	Jan - Oct 13	Jan - Oct 12	\$ Change
<b>50001 - Pinebrook Retreat/Event Expense</b>			
5300 · Retreat Expenses	330.00	17,160.46	-16,830.46
5301 · Senior Saints Expenses	1,475.00	4,213.58	-2,738.58
5302 · Mens Retreat Expense	0.00	1,706.14	-1,706.14
5303 · Ladies Refresher Expenses	347.13	1,612.52	-1,265.39
5304 · Hymn Sing Expense	770.00	300.00	470.00
5309 · BFC Conference Expenses	416.80	2,163.20	-1,746.40
5555 · Christmas Banquet	177.67	0.00	177.67
50001 · Pinebrook Retreat/Event Expense - Other	616.97	0.00	616.97
<b>Total 50001 · Pinebrook Retreat/Event Expense</b>	<b>4,133.57</b>	<b>27,155.90</b>	<b>-23,022.33</b>
<b>5246 · Custodial Expenses</b>			
5200 · Custodial - Supplies	4,698.03	7,901.00	-3,202.97
5205 · Custodial - Linens	7,848.16	11,357.14	-3,508.98
5210 · Custodial - Equipment	46.41	0.00	46.41
5220 · Custodial - Furnishings	8,483.06	25,597.75	-17,114.69
<b>Total 5246 · Custodial Expenses</b>	<b>21,075.66</b>	<b>44,855.89</b>	<b>-23,780.23</b>
<b>5310 · Sports Equipment - Expense</b>			
5315 · Sports Equipment - Maint/Repair	50.80	0.00	50.80
5320 · Sports Equipment - Paintballs	0.00	1,435.00	-1,435.00
5310 · Sports Equipment - Expense - Other	0.00	84.60	-84.60
<b>Total 5310 · Sports Equipment - Expense</b>	<b>50.80</b>	<b>1,519.60</b>	<b>-1,468.80</b>
<b>5400 · Kitchen &amp; Dining Room Expenses</b>			
5100 · Snack Shop Purchases	10,359.61	6,468.93	3,890.68
5110 · Snack Shop Supplies	909.96	0.00	909.96
5120 · Snack Shop Equipment	1,283.41	680.83	602.58
5180 · Vending Machines - Soda	3,490.08	0.00	3,490.08
5182 · Vending Machine - Coffee Shop	2,980.54	0.00	2,980.54
5185 · Vending Machine - Candy	1,820.85	1,265.90	554.95
5401 · Kitchen Supplies	8,592.62	163.96	8,428.66
5410 · Kitchen Equipment	9,674.58	12,952.91	-3,278.33
5420 · Kitchen Food Purchases	154,357.03	243,520.22	-89,163.19
5445 · Kitchen Temp. Payroll	0.00	1,081.06	-1,081.06
5552 · Dining Room Supplies	3,275.71	4,501.03	-1,225.32
5553 · Coffee Shop Equipment & Setup	4,557.26	0.00	4,557.26
<b>Total 5400 · Kitchen &amp; Dining Room Expenses</b>	<b>201,301.65</b>	<b>270,634.84</b>	<b>-69,333.19</b>
<b>55250 · Camp Activity Supplies &amp; Expens</b>			
5525 · Pizza Expenses	350.00	132.25	217.75
5580 · Audio/Visual Supplies	1,647.96	1,112.93	535.03
56148 · Medical Supplies	0.00	22.60	-22.60
55250 · Camp Activity Supplies & Expens - Other	0.00	5,120.53	-5,120.53
<b>Total 55250 · Camp Activity Supplies &amp; Expens</b>	<b>1,997.96</b>	<b>6,388.31</b>	<b>-4,390.35</b>
<b>5570 · Tape Supplies</b>	<b>21.17</b>	<b>0.00</b>	<b>21.17</b>
<b>5600 · Total Maintenance</b>			
56020 · Grounds Maintenance	5,676.16	6,077.40	-401.24
56024 · Pest Control	774.08	14,742.18	-13,968.10
56025 · General Maintenance	20,144.17	25,242.80	-5,098.63
56027 · Heating System Maintenance	3,447.86	5,547.02	-2,099.16
56028 · HVAC Maintenance	1,105.01	6,286.01	-5,181.00
56030 · Guest Services Maintenance	210.00	0.00	210.00
56033 · Kitchen Maintenance	463.96	0.00	463.96
56035 · Snack Shop Maintenance	22.62	0.00	22.62
56037 · Dining Room Maintenance	235.69	0.00	235.69
56040 · Fellowship Hall Maintenance	433.69	0.00	433.69
56050 · Farm House Maintenance	532.27	0.00	532.27
56056 · Lake House Upgrade	80.00	9.97	70.03
56065 · Admin. Office Maintenance	410.10	0.00	410.10
56080 · Honeybrook Maintenance	1,144.01	0.00	1,144.01
56085 · Sunnybrook Maintenance	1,120.15	0.00	1,120.15
56090 · Nearbrook Maintenance	3,901.81	0.00	3,901.81
56095 · Viewbrook Maintenance	10,972.11	0.00	10,972.11
56100 · Overbrook Maintenance	2,487.48	0.00	2,487.48

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56105 · Pinelodge Maintenance	244.44	0.00	244.44
56110 · Meadowbrook Maintenance	511.75	0.00	511.75
56115 · Campground Maintenance	2,116.00	0.00	2,116.00
56120 · White Chapel Maintenance	1,287.25	0.00	1,287.25
56125 · Echobrook Maintenance	1,224.12	0.00	1,224.12
56127 · Stoneybrook Maintenance	0.00	1,031.06	-1,031.06
56149 · Fire Ext. Service	0.00	1,997.55	-1,997.55
<b>Total 5600 · Total Maintenance</b>	<b>58,544.73</b>	<b>60,933.99</b>	<b>-2,389.26</b>
<b>56010 · Autos, Tools &amp; Power Equipment</b>			
56011 · Tools New Purchases	155.00	44.00	111.00
56012 · Power & Lawn Equipment Parts	2,232.95	0.00	2,232.95
56015 · Auto Repair	2,369.10	749.43	1,619.67
56016 · Auto Upgrade	1,500.00	1,106.00	394.00
56017 · Auto Insurance	1,024.16	257.69	766.47
56018 · Auto Registration	207.00	254.50	-47.50
56019 · Auto Gasoline Purchases	9,330.06	4,996.72	4,333.34
56010 · Autos, Tools & Power Equipment - Other	0.00	0.00	0.00
<b>Total 56010 · Autos, Tools &amp; Power Equipment</b>	<b>16,818.27</b>	<b>7,408.34</b>	<b>9,409.93</b>
56036 · Snack Shop Upgrade	35.47	0.00	35.47
56145 · Waste Water Treatment	7,543.74	8,002.63	-458.89
<b>56150 · Pool Maintenance &amp; Supplies</b>			
56151 · Pool Supplies	10,006.79	9,019.68	987.11
56155 · Outdoor Pool Maintenance	6,204.17	1,905.11	4,299.06
56160 · Indoor Pool Maintenance	840.43	0.00	840.43
<b>Total 56150 · Pool Maintenance &amp; Supplies</b>	<b>17,051.39</b>	<b>10,924.79</b>	<b>6,126.60</b>
<b>57000 · Capital Improvements</b>	<b>46,710.40</b>	<b>8,767.03</b>	<b>37,943.37</b>
<b>5800 · Utilities, Taxes &amp; Insurance</b>			
5801 · Sanitation Removal	9,086.63	9,930.77	-844.14
5803 · Telephone & telecommunications	9,526.39	9,329.52	196.87
<b>5804 · Heating Oil</b>			
5831 · Oil - Honeybrook -1	10,046.89	0.00	10,046.89
5832 · Oil - Kitchen -2	7,493.94	0.00	7,493.94
5834 · Oil - White Chapel -3	1,148.87	0.00	1,148.87
5835 · Oil - Echobrook -4	2,894.12	0.00	2,894.12
5836 · Oil - Sunnybrook -5	7,597.80	0.00	7,597.80
5837 · Oil - Snack Shop -6	2,062.02	0.00	2,062.02
5838 · Oil - Viewbrook -7	3,289.75	0.00	3,289.75
5839 · Oil - Nearbrook -8	3,658.52	0.00	3,658.52
5842 · Oil - Overbrook Front -11	5,621.45	0.00	5,621.45
5843 · Oil - Overbrook Rear -12	1,107.70	0.00	1,107.70
5844 · Oil - Farm House -13	335.00	0.00	335.00
5845 · Oil - Barn -14	1,412.87	0.00	1,412.87
5846 · Oil - Lake House -15	3,709.54	0.00	3,709.54
5847 · Oil - Indoor Pool	11,130.83	0.00	11,130.83
5848 · Oil - Fellowship Hall -17	5,102.93	0.00	5,102.93
5849 · Oil - Meadowbrook -18	1,921.55	0.00	1,921.55
5850 · Oil - Stoneybrook	998.51	0.00	998.51
5851 · Oil - Director's House	2,366.45	0.00	2,366.45
5852 · Oil - Cedar Lodge	1,795.06	0.00	1,795.06
5804 · Heating Oil - Other	472.19	63,328.85	-62,856.66
<b>Total 5804 · Heating Oil</b>	<b>74,165.99</b>	<b>63,328.85</b>	<b>10,837.14</b>

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	Jan - Oct 13	Jan - Oct 12	\$ Change
<b>5806 · Electric</b>			
58061 · Honeymon - 85253036 69391-44006	13,533.18	0.00	13,533.18
580610 · Farm House 74769316 70591-44005	1,253.23	0.00	1,253.23
580611 · Lake Hous 55893437 69791-44008	807.80	0.00	807.80
58062 · Meadowbrok 85253037 70191-44003	6,402.92	0.00	6,402.92
58063 · GuestServ 83224361 99675-86008	9,097.22	0.00	9,097.22
58064 · Kitchen 55847266 84991-44006	17,731.27	0.00	17,731.27
58065 · Tennis Crt 84428967 69191-44000	624.24	0.00	624.24
58066 · WWTP 86542673 70391-44009	4,420.29	0.00	4,420.29
58067 · Prmr Home 30448882 48790-36007	882.55	0.00	882.55
58068 · Exec Off 24554983 68991-44039	3,031.52	0.00	3,031.52
58069 · Shale Ridg 74265777 69591-44002	2,159.55	0.00	2,159.55
5806 · Electric - Other	0.00	70,619.65	-70,619.65
<b>Total 5806 · Electric</b>	<b>59,943.77</b>	<b>70,619.65</b>	<b>-10,675.88</b>
<b>5807 · Gas - LP</b>			
5820 · Gas - Laundry	474.61	0.00	474.61
5821 · Gas - Pine Lodge	1,398.36	0.00	1,398.36
5822 · Gas - Kitchen 001	3,341.09	0.00	3,341.09
5823 · Gas - Sunnybrook HW	1,427.65	0.00	1,427.65
5825 · LP - Red Maintenance Building	32.35	0.00	32.35
58281 · Gas - Guest Services	2,662.46	0.00	2,662.46
5807 · Gas - LP - Other	0.00	12,932.71	-12,932.71
<b>Total 5807 · Gas - LP</b>	<b>9,336.52</b>	<b>12,932.71</b>	<b>-3,596.19</b>
<b>5808 · Insurance - Liability</b>	29,965.00	37,678.67	-7,713.67
<b>5809 · Insurance - WC</b>	11,659.20	3,226.97	8,432.23
<b>5810 · Real estate taxes</b>	27,769.99	29,536.45	-1,766.46
<b>Total 5800 · Utilities, Taxes &amp; Insurance</b>	<b>231,453.49</b>	<b>236,583.59</b>	<b>-5,130.10</b>
<b>5812 · Property Rentals</b>	10,000.00	11,000.00	-1,000.00
<b>68450 · Summer Conference</b>			
68451 · Summer Conference - Week 1	0.00	554.00	-554.00
68452 · Summer Conference - Week 2	0.00	20.25	-20.25
68455 · Summer Conference - Week 5	0.00	400.00	-400.00
68450 · Summer Conference - Other	5,057.98	4,560.49	497.49
<b>Total 68450 · Summer Conference</b>	<b>5,057.98</b>	<b>5,534.74</b>	<b>-476.76</b>
<b>7200 · Salaries &amp; related expenses</b>			
<b>7210 · Salaries - Administration</b>			
7211 · Accounting fees	5,340.00	6,254.00	-914.00
7212 · Salaries - HR	6,973.97	21,458.32	-14,484.35
7213 · Salaries - Marketing	886.31	14,181.02	-13,294.71
7214 · Salaries - Gift (Coffee) Shop	2,250.45	2,072.28	178.17
7215 · Salaries - Guest Services	1,019.51	7,006.14	-5,986.63
7216 · Salaries - Registration	21,581.10	10,294.66	11,286.44
7217 · Salaries - Marketng	8,376.48	5,412.71	2,963.77
7218 · Salaries - Administration	71,529.49	51,201.90	20,327.59
7219 · Salaries - Summer Conference	0.00	2,708.54	-2,708.54
72191 · Lifeguard	1,516.04	766.67	749.37
<b>Total 7210 · Salaries - Administration</b>	<b>119,473.35</b>	<b>121,356.24</b>	<b>-1,882.89</b>
<b>7220 · Salaries - Development</b>	11,005.02	8,933.30	2,071.72
<b>7230 · Salaries - Facilities</b>			
7231 · Salaries - Housekeeping	3,568.59	7,270.04	-3,701.45
7232 · Salaries - Maintenance	47,247.61	44,018.37	3,229.24
7233 · Salaries - Custodial	20,752.35	21,804.21	-1,051.86
7234 · Salaries - Paintball	0.00	4,804.77	-4,804.77
<b>Total 7230 · Salaries - Facilities</b>	<b>71,568.55</b>	<b>77,897.39</b>	<b>-6,328.84</b>
<b>7240 · Salaries - Food Services</b>			
7241 · Salaries - Dining Hall	3,015.01	15,619.86	-12,604.85
7242 · Salaries - Snackshop	8,604.05	3,655.53	4,948.52
7240 · Salaries - Food Services - Other	49,932.41	48,753.75	1,178.66
<b>Total 7240 · Salaries - Food Services</b>	<b>61,551.47</b>	<b>68,029.14</b>	<b>-6,477.67</b>

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7251 · Salaries - Summer Conf. Temps	0.00	11,977.48	-11,977.48
7260 · Health Insurance	30,205.44	28,695.69	1,509.75
<b>Total 7200 · Salaries &amp; related expenses</b>	<b>293,803.83</b>	<b>316,889.24</b>	<b>-23,085.41</b>
<b>8100 · Office Expenses</b>			
8102 · Office Supplies	1,226.30	1,896.89	-670.59
8105 · Office Equipment			
8106 · Office Equipment Lease Expense	6,901.83	6,720.84	180.99
8105 · Office Equipment - Other	0.00	513.85	-513.85
<b>Total 8105 · Office Equipment</b>	<b>6,901.83</b>	<b>7,234.69</b>	<b>-332.86</b>
8115 · Computer Equipment/Peripherals	164.94	2,915.97	-2,751.03
8180 · Books, subscriptions, reference	116.00	109.00	7.00
<b>Total 8100 · Office Expenses</b>	<b>8,409.07</b>	<b>12,156.55</b>	<b>-3,747.48</b>
<b>8149 · Printing, Advertising, Postage</b>			
8140 · Postage, shipping, delivery	2,917.18	1,924.76	992.42
8150 · Mailing services	0.00	1,071.06	-1,071.06
8170 · Printing & copying	1,656.99	2,209.42	-552.43
8570 · Advertising expenses	2,917.66	1,144.16	1,773.50
<b>Total 8149 · Printing, Advertising, Postage</b>	<b>7,491.83</b>	<b>6,349.40</b>	<b>1,142.43</b>
<b>8500 · Interest Expense</b>			
8510 · Interest expense - KG mortgages	455.52	6,935.66	-6,480.14
8511 · Interest expense - S.T. Loans	2,087.70	221.27	1,866.43
8515 · Interest Expense - Backhoe	0.00	526.75	-526.75
8500 · Interest Expense - Other	932.74	923.82	8.92
<b>Total 8500 · Interest Expense</b>	<b>3,475.96</b>	<b>8,607.50</b>	<b>-5,131.54</b>
<b>8519 · Misc expenses</b>			
8591 · Director's Expenses	3,101.40	13,128.93	-10,027.53
8592 · Board of Directors Expenses	26.95	75.80	-48.85
8519 · Misc expenses - Other	20.00	176.17	-156.17
<b>Total 8519 · Misc expenses</b>	<b>3,148.35</b>	<b>13,380.90</b>	<b>-10,232.55</b>
<b>8600 · Business expenses</b>			
4001 · Reconciliation Discrepancies	-202.84	-1,185.56	982.72
5050 · Credit Card Expenses	5,097.04	6,032.99	-935.95
7500 · Other personnel expenses			
7530 · Legal fees	160.00	103.00	57.00
<b>Total 7500 · Other personnel expenses</b>	<b>160.00</b>	<b>103.00</b>	<b>57.00</b>
<b>8300 · Travel &amp; meetings expenses</b>			
8310 · Employee Mileage Reimbursement	0.00	822.94	-822.94
8320 · Conference, convention, meeting	228.00	0.00	228.00
8300 · Travel & meetings expenses - Other	0.00	257.49	-257.49
<b>Total 8300 · Travel &amp; meetings expenses</b>	<b>228.00</b>	<b>1,080.43</b>	<b>-852.43</b>
8530 · Membership dues - organization	176.00	0.00	176.00
8540 · Staff development	260.00	0.00	260.00
8660 · Fines, penalties, judgements	360.63	61.16	299.47
8670 · Organizational (corp) expenses	241.05	256.00	-14.95
<b>Total 8600 · Business expenses</b>	<b>6,319.88</b>	<b>6,348.02</b>	<b>-28.14</b>
<b>Total Expense</b>	<b>944,445.20</b>	<b>1,065,487.67</b>	<b>-121,042.47</b>
<b>Net Ordinary Income</b>	<b>-35,904.15</b>	<b>4,754.85</b>	<b>-40,659.00</b>

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	<u>Jan - Oct 13</u>	<u>Jan - Oct 12</u>	<u>\$ Change</u>
<b>Other Income/Expense</b>			
<b>Other Income</b>			
8800 · Non Operating Income			
8810 · Cash Discounts Earned	2,268.51	1,716.92	551.59
<b>Total 8800 · Non Operating Income</b>	<u>2,268.51</u>	<u>1,716.92</u>	<u>551.59</u>
<b>Total Other Income</b>	<u>2,268.51</u>	<u>1,716.92</u>	<u>551.59</u>
<b>Net Other Income</b>	<u>2,268.51</u>	<u>1,716.92</u>	<u>551.59</u>
<b>Net Income</b>	<u><u>-33,635.64</u></u>	<u><u>6,471.77</u></u>	<u><u>-40,107.41</u></u>